

# *Resultant*

**Partners with Purpose**  
**DELIVERING OUTCOMES, TOGETHER**  
**GEN AI EDD**





# Who is Resultant?

We're an outcomes-focused consulting firm committed to helping clients make technology a strategic asset and use data to guide better decisions. But we're not just data and tech experts; we are problem solvers and industry experts who work alongside our clients to help them achieve their mission.

We take the time to deeply understand goals and roadblocks to drive toward outcomes that serve organizations, people, and communities.



# About Us



---

## 450+ Team Members

Our team of intrepid experts, based across the US, includes technical experts like Data Scientists to functional Consultants to leaders from industry. We bring tenure, depth, and breadth as we work alongside our clients to envision and implement mission-critical solutions.

---

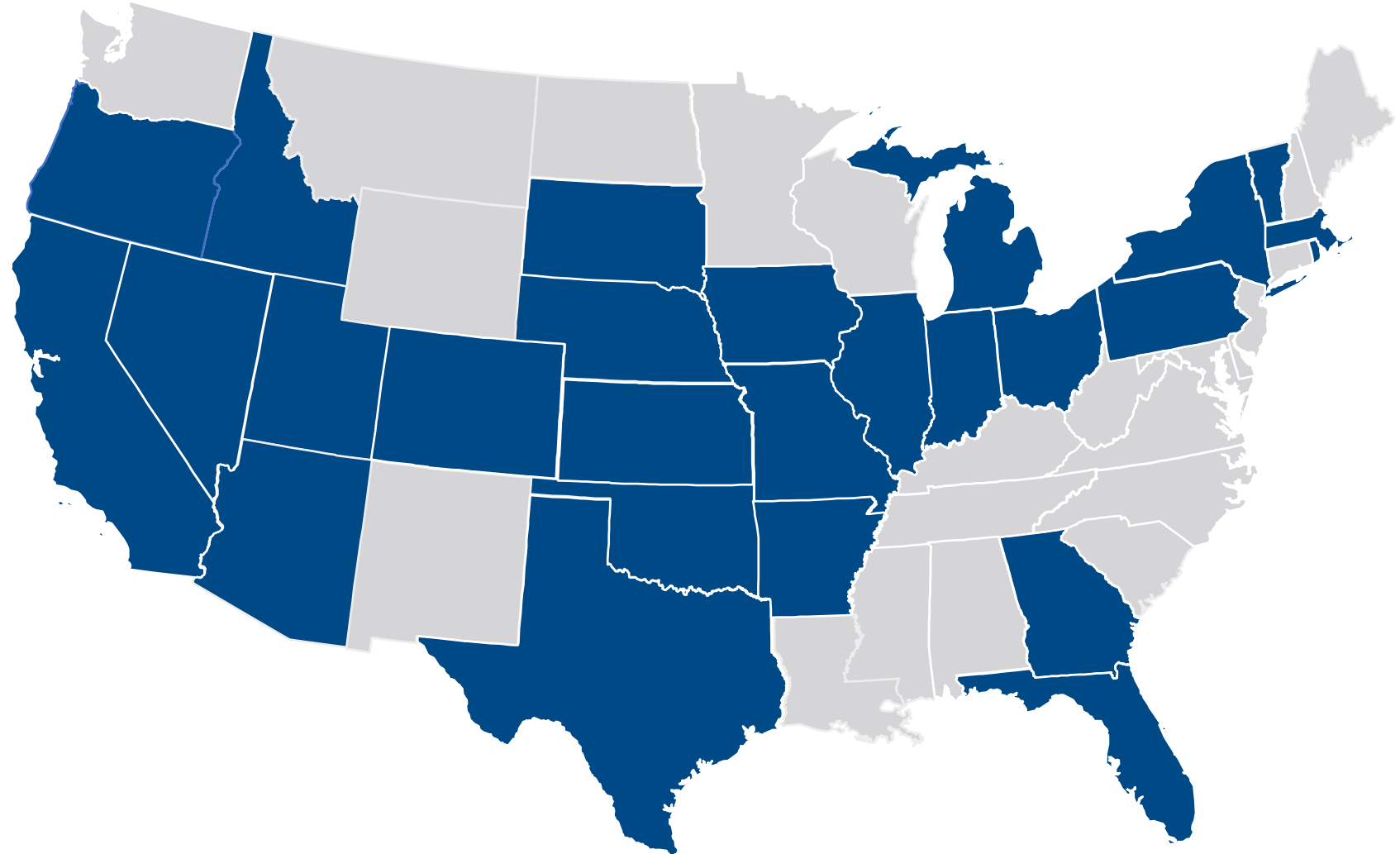
## Public and Private Sector

Our work across public agencies and private businesses allows us to apply best practices across industry and sector.

---

## National Coverage

We have helped public sector clients achieve their missions and capture outcomes in 24 states.



# Resultant looks at the whole picture—we understand how the workforce contributes to economic development and mobility



**Proprietary Solutions:** our Workforce Recommendation Engine and Talent Resource Navigator solutions equip you to offer state-of-the art tools and resources to employers and individuals.



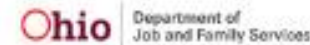
**Technology Agnostic:** our solutions can be built on a variety of platforms, allowing for flexibility and evaluation of the correct approach for your agency.



**Collaborative and Knowledgeable:** our technical and business knowledge blends with SLDS and Workforce data to allow us to work as a true partner, driving towards outcomes for your agency and, ultimately, for the citizens you serve.

**We help you make sense and use of your data – from providing recommendations for how to advance your mission via data-driven decision-making to understanding the talent pipeline and program efficacy.**

**Our expertise helps you invest well to improve citizen outcomes.**





# Proposed Solution for EDD

# ADVANTAGES TO OUR APPROACH

*Future-Ready and Scalable*

*User-Friendly and Secure*

*Tailored approach for EDD*

*Advanced Custom AI*

*Data Governance, Security and Compliance*

*Right-sized Phased Approach with accelerators*

## CURRENT STATE

1. **Data Overload:** Overwhelming data volume hinders insights.
2. **Limited Insights:** Lack of real-time data and predictive analytics.
3. **Data Silos:** Scattered data hinders efficient analysis.
4. **Talent Pipeline and gaps visibility:** Difficulty identifying emerging skills needs.
5. **Ineffective Recession Planning:** Delayed and insufficient responses.
6. **Complex Data Analysis:** Challenges in analyzing large, complex datasets.

## SOLUTION

### *AI Workforce Navigator*

1. **Real-time Workforce Modeling:** Use of a digital twin for advanced workforce planning.
2. **Scenario and Forecast Analyses:** Conduct "what-if" scenarios and generate accurate 10-year forecasts.
3. **AI-Driven Early Detection:** Utilize AI for early recession warning signals and actionable insights.
4. **Integrated Data Utilization:** Combine education and multi-source data for targeted workforce programs and a holistic view.
5. **Enhanced Usability and Security:** Ensure conversational analysis, robust data governance, and human-centric AI to protect data and boost productivity.

## NEW REALITY

1. **AI-Powered Insights:** Informed decision-making and scenario modeling.
2. **Enhanced Projections:** Accurate forecasts for better planning.
3. **Personalized Insights:** Tailored reports and career guidance.
4. **Strategic Economic Development and Resilience:** Adaptable workforce and proactive responses.
5. **Democratized Data:** Transparency and collaborative decision-making.
6. **Targeted Skills Development:** Effective training based on real-time needs.

## MEASURES OF SUCCESS



*Faster response to economic shifts*



*Increase targeted workforce training programs based on skill gap analysis*



*More efficient allocation of resources to recession-vulnerable areas*



*Reduced unemployment duration*



# Demonstration

AI WORKFORCE NAVIGATOR



# Demonstration



Employment Development Department  
State of California

Jobs

Claims

Employers

Newsroom

Search

Home

Dashboards

Labor Market Information

Projections Accuracy

WARN Act Dashboard

56	2022-04-01	29.2
61	2022-01-01	37.4
60	2021-10-01	1.2

Plot line graph using Data from year 2000 to today. Name the graph GDP-Based Recession Prediction.

GDP-Based Recession Prediction

Refresh

Explain

Ask anything!

9 | © Resultant





# Questions?



# Additional Slides



# Experience and Expertise

# Resultant's breadth and depth of experience in the public sector is virtually unsurpassed



**We've likely done it before.**

Our historical work speaks for itself—we have over a decade of experience optimizing programs and services across agencies to enable long term positive outcomes for people.



**We know how to get things done.**

Our background in project management for large technology implementations has given us deep knowledge about key processes, allowing us to avoid pitfalls and drive success for agencies and their vendors.



**Our blended teams drive outcomes.**

Whereas traditional management consultancies may provide strategic guidance or subject matter expertise and technologies consultancies focus on technical implementation only, Resultant blends all three.

**Resultant partners with agencies to impact and improve citizens' lives**

# Resultant was born in technology and data, built to drive outcomes



## TECH FIRST

From the very start, we have helped our clients make their technology a strategic asset, not a liability.

## MARKET FOCUS

We began to focus our work of helping organizations accomplish their mission through the more effective use of data and technology on two key markets: SMB and Government, the latter of which evolved to state and local agencies.

## FUNCTIONAL EXPERTISE

Design thinking helped us flesh out and formalize the way we were solving root cause issues for clients and driving positive outcomes, which led us to offer more human-centric services like change management in addition to data and technology.

## OUTCOMES ALWAYS

We formalized our problem-solving approach and committed to always producing outcomes for clients.

## MISSION AND VALUES

We documented the values we were already exhibiting—those that helped us fulfill our mission more effectively—purposeful empathy, outcomes focus, fearless problem solving, passionate expertise, and thoughtful collaboration



## VERTICAL EXPERTISE

Experts from industry began to join Resultant and add to our curiosity and deep expertise in functional and technical pursuits. This third dimension allowed us to serve clients better and more rapidly because many of our people have been there before.

# Our services help you deliver the outcomes you seek



**Functional**



## **Organizational Advancement**

We blend a team of consultants, subject matter experts, and change and delivery management professions to ensure you achieve your roadmap for the future.

**Technologies**



## **Data Analytics**

Our teams of advanced data scientists, data engineers, analysts, and subject-matter experts implement effective data solutions that drive action.



## **Technology Acceleration**

Engineers, analysts, and leaders help you design, implement, operate, and optimize technology solutions, sometimes employing solution-agnostic packaged technology for the betterment of our clients.

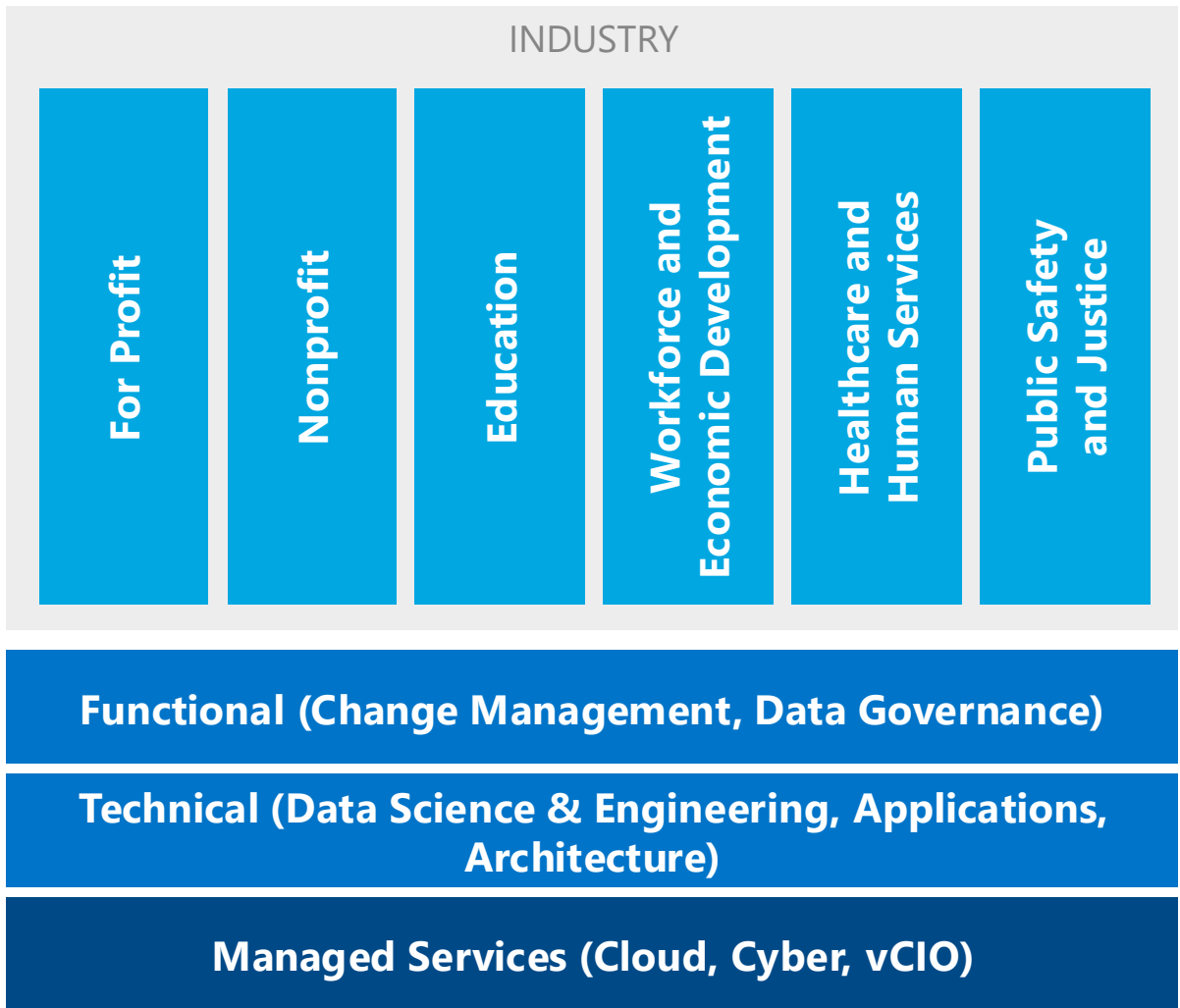
**Managed Services**



## **Data & Technology Managed Services**

We provide strategic day-to-day technical services to achieve long-term transformation and support for tech and data.

# Resultant is organized to support our unique approach



## FROM VISION THROUGH MAINTENANCE, WE HAVE YOU COVERED

Resultant partners with clients to help them achieve their missions and capture positive outcomes, blending our teams to empower meaningful change.

We start by listening to our clients, understanding their needs, and involving them in achieving the best outcome. Those outcomes are enabled by our expertise in data analytics, technology, industry acumen, and functional expertise.

Our team understands that behind every business or technology problem there are people experiencing the challenge firsthand. That's why we often partner with clients to envision, build, then run solutions that improve technology *and* enable people.



# We collaborate with clients from vision to creation through evolution



**Resultant partners with clients to help them achieve their mission and capture positive outcomes, blending our teams to empower meaningful change.**

## ENVISION

We start by listening to our clients, understanding their needs, and involving them in achieving the best outcome.

## BUILD

Those outcomes are enabled by our expertise in data analytics, technology, industry acumen, and functional expertise.

## EVOLVE

We can continue to support your organization, ensuring your technology evolves along with your business as it transforms.



# Values and Mission

**Resultant's mission is to help our clients, coworkers,  
and communities THRIVE.**

